



<<FY2024 1Q>>

**Briefing Material on Financial Results
2023/7/28**

Elematec Corporation

Tokyo Stock Exchange, Prime Market CODE: 2715

URL : <http://www.elematec.com>

Contact : Corporate Planning & Human Resources Development Dept.
E-mail : IR-info@elematec.com
TEL : 03-3454-3526

Elematec Corporation Briefing Material on Fiscal Year 2024 1Q

1. First quarter of fiscal year 2024: Summary

○ First quarter: Consolidated business results

| Unit: millions of yen | FY23 1Q (USD=129.73YEN) | FY24 1Q (USD=137.49YEN) | Year-on-year |
|-----------------------|----------------------------|----------------------------|--------------|
| Net sales | 57,629 | 50,757 | ▲ 11.9% |
| Operating income | 2,781 | 2,089 | ▲ 24.9% |
| Ordinary income | 2,345 | 1,888 | ▲ 19.5% |
| Net income | 1,552 | 1,259 | ▲ 18.8% |

○ First quarter of fiscal year 2024: Point

Both sales and incomes decreased due to the lower sales of various display-related materials, as well as recording a valuation loss on inventories and provision of allowance for doubtful accounts regarding inventories for and accounts receivable-trade from a specific customer for which an application for civil rehabilitation procedures was filed.

[Factor for decrease in sales]

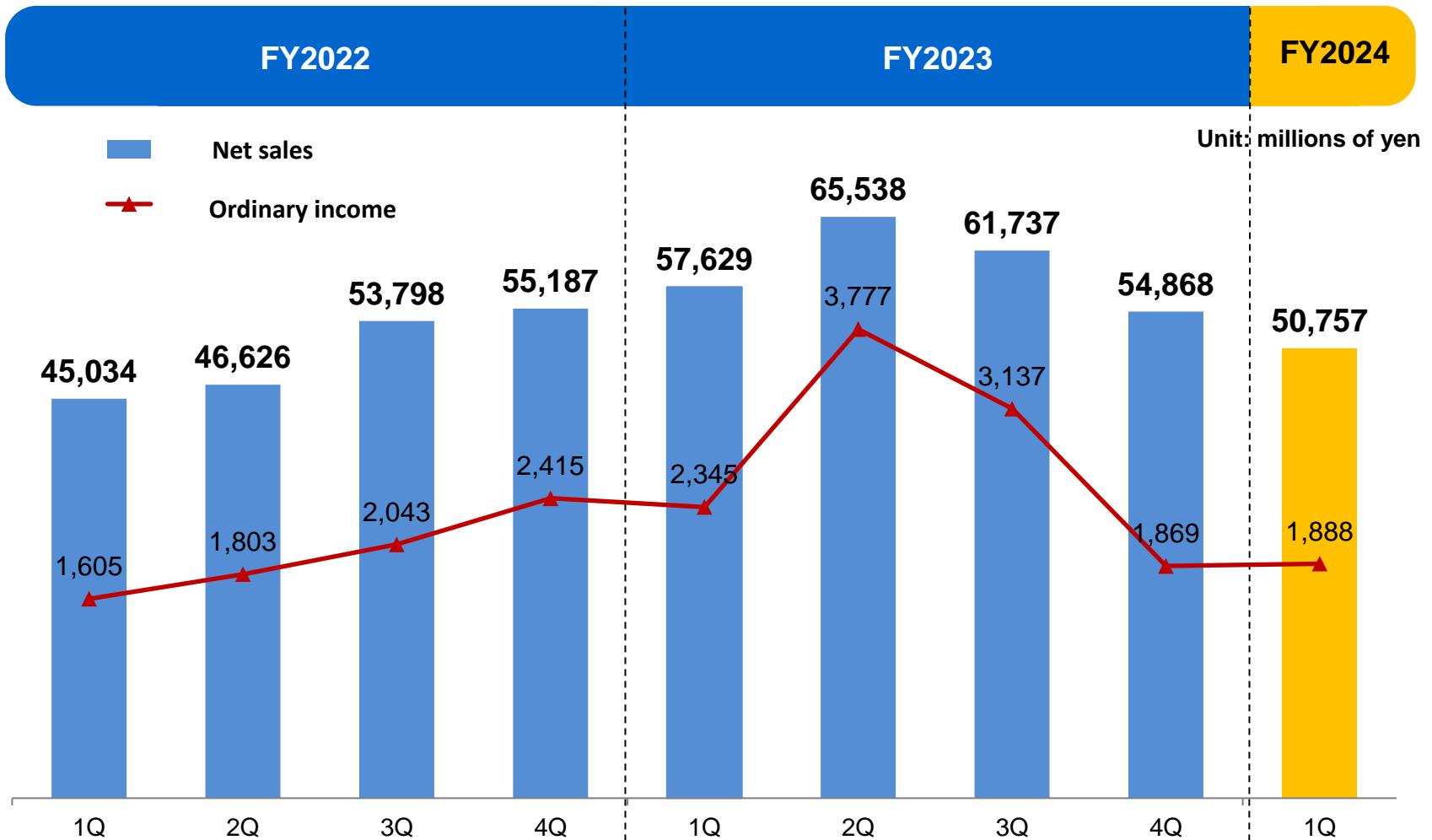
- **various display**-related materials
- **electrical parts**-related materials
- **after-market** products

[Factor for increase in sales]

- automotive-related materials

2. [Consolidated] First Quarter Business Results

Point In the electronics industry, although demand for electrification of automobiles continued to expand, production of electronic parts was weak due to a delayed recovery of the Chinese economy and diminishing demand for smartphones.



3. First Quarter: Consolidated Net Sales/Operating Income

- Point**
- Net sales decreased year on year
 - Operating income decreased as net sales decreased, as well as recording a valuation loss on inventories and provision of allowance for doubtful accounts.

Net sales

50,757 million yen

[YoY] ▲6,871million yen (▲11.9%)

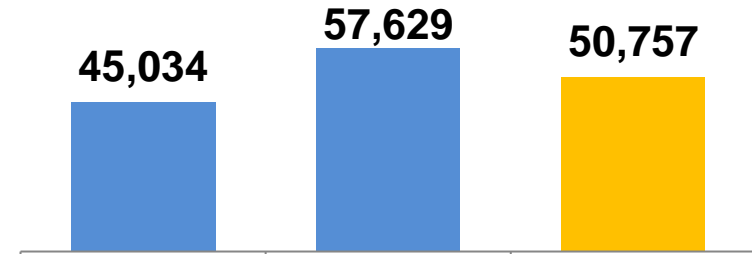
Operating income

2,089 million yen

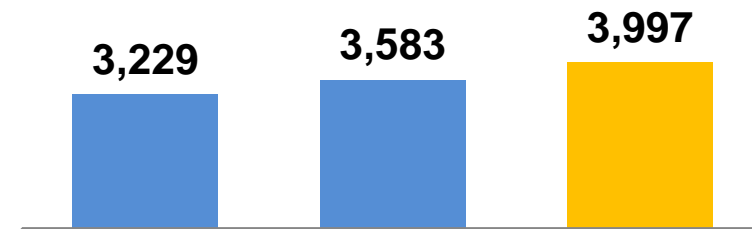
[YoY] ▲691million yen (▲24.9%)

Consolidated net sales

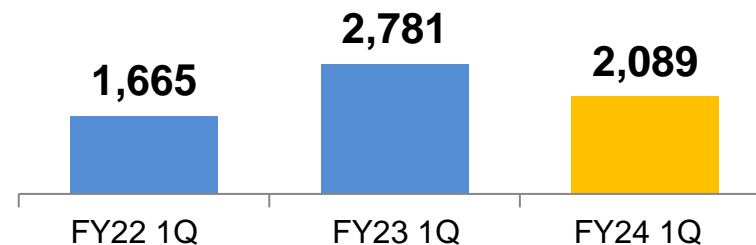
Unit : millions of yen



Consolidated SG&A expenses



Consolidated operating income



4. First Quarter: Consolidated Ordinary Income/ Quarterly Net Income

Point Ordinary income/quarterly net income decreased year-on-year due to the lower operating income

Ordinary income

1,888million yen

[YoY] ▲456million yen (▲19.5%)

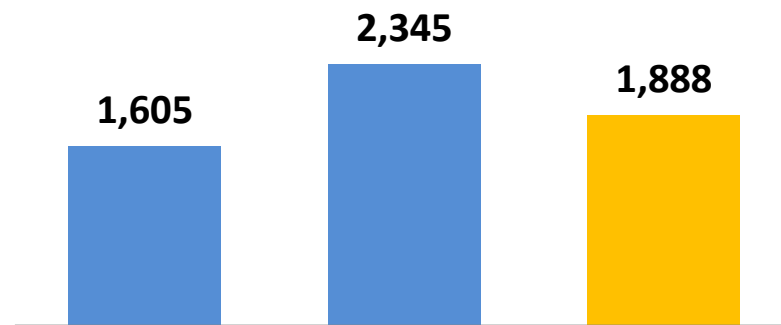
Net income

1,259million yen

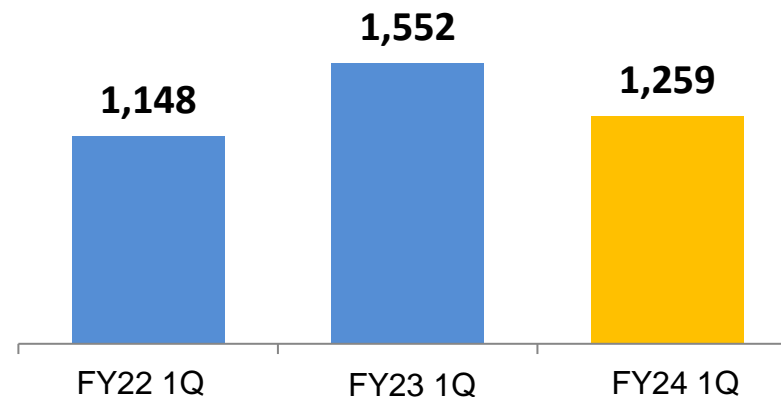
[YoY] ▲292million yen (▲18.8%)

Consolidated ordinary income

Unit: millions of yen



Consolidated quarterly net income



5. Sales by Market

- Point**
- **Digital Electronics** : Sales of various display-related materials decreased
 - **Broad Market** : Sales of after-market products including dashboard cameras decreased

Main factors for change

Digital Electronics

[YoY] ▲ **3,894M yen**
 ▲ **16.1%**(24,114M yen⇒20,220M yen)

| | |
|----------------------------------|--------------|
| LCD, Touch panels, Backlights | ▲ 3,894M yen |
| Electrical parts, Semiconductors | ▲ 1,576M yen |
| Mobile devices, PC | ▲ 505M yen |
| TOY, Hobby | +1,375M yen |

Automotive

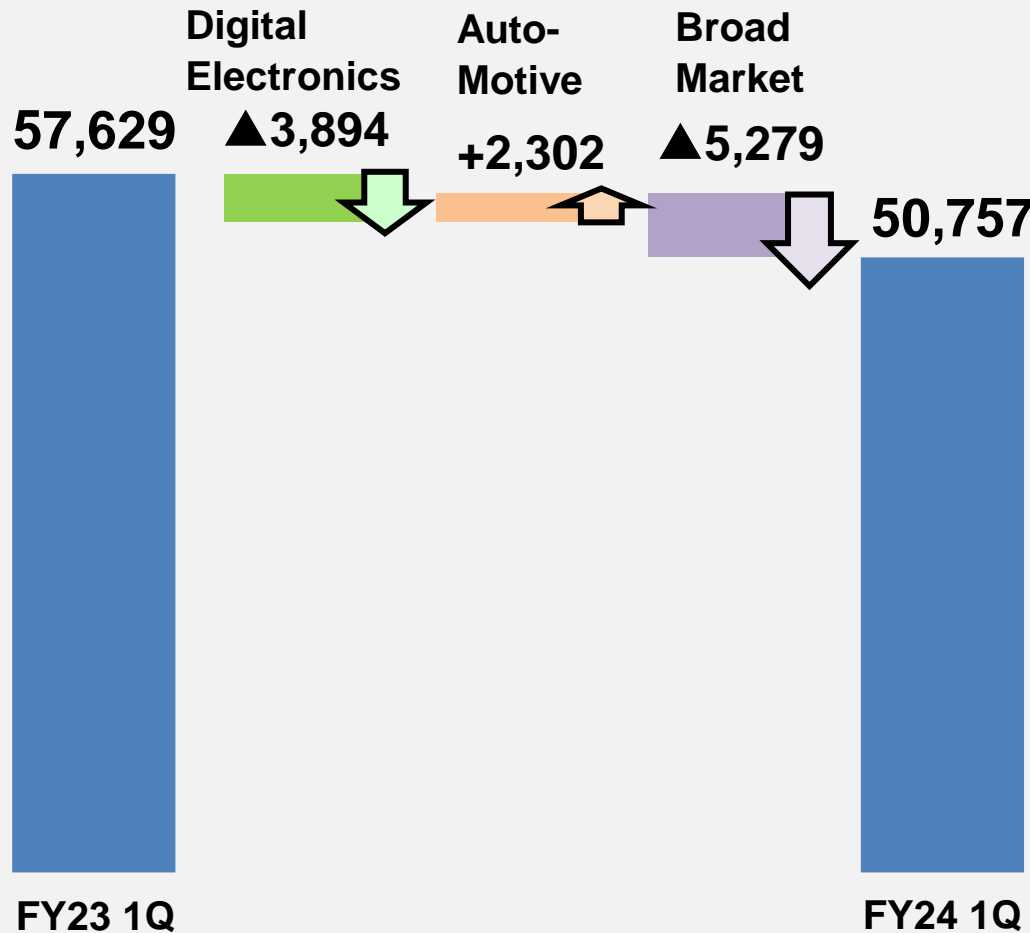
[YoY] + **2,301M yen**
 + **29.6%**(7,767M yen⇒10,069M yen)

Broad Market

[YoY] ▲ **5,279M yen**
 ▲ **20.5%**(25,747M yen⇒20,468M yen)

| | |
|----------------------------|--------------|
| Aftermarket | ▲ 3,086M yen |
| Medical equipment | ▲ 711M yen |
| Office automation machines | ▲ 302M yen |
| Motorbikes, Bicycles | + 248M yen |

Unit: millions of yen



6. Reporting Segment Summary

- Point**
- Japan : Both sales and incomes decreased due to the lower sales of after-market products and Medical equipment
 - Outside Japan : In China, Both sales and incomes decreased due to the lower sales of various display-related materials and cameras/camera modules-related materials
 - In Europe and America, Both sales and incomes increased due to the higher sales of Automotive-related materials

Sales by region

Japan

28,783million yen

[YoY] ▲2,425million yen (▲7.8%)

Outside Japan

21,975million yen

[YoY] ▲4,446million yen (▲16.8%)

Operating income by region

Japan

464million yen

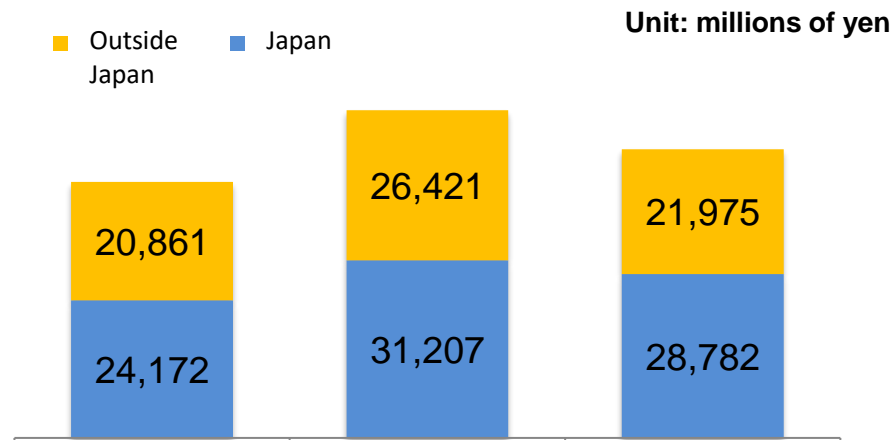
[YoY] ▲988million yen (▲68.0%)

Outside Japan

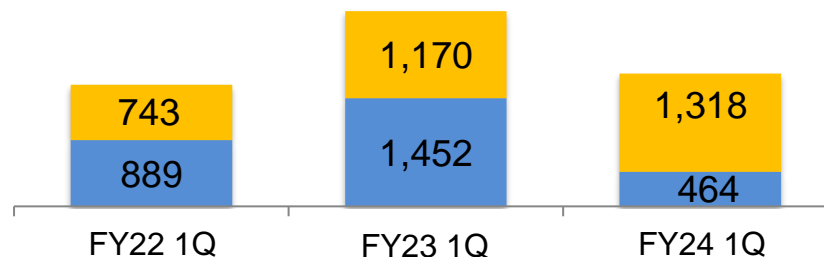
1,318million yen

[YoY] +146million yen (+12.6%)

Sales by region



Operating income by region



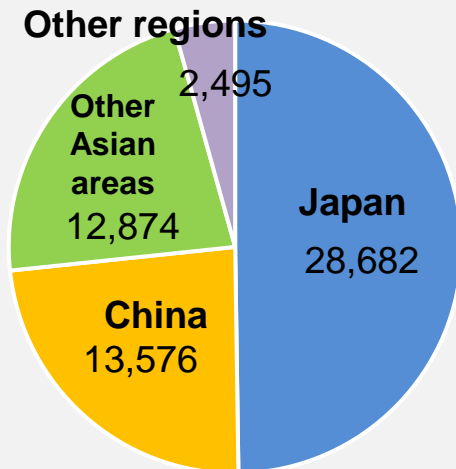
※The above figures are before offsetting transactions between segments. The total of the figures does not match the consolidated operating income.

7. Overseas Sales

- Point**
- **Japan** : Sales decreased due to lower sales of dashboard cameras
 - **Overseas** : In China and other Asian areas, Sales decreased due to lower sales of various display-related materials

FY2023 1Q

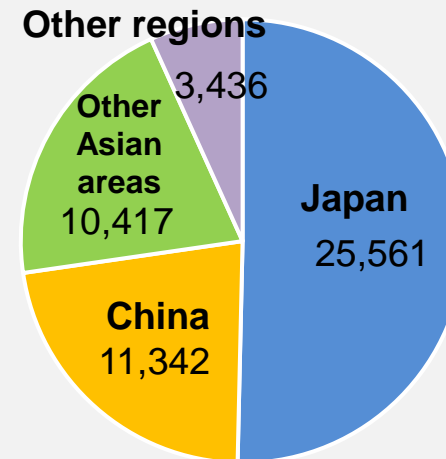
Unit: millions of yen



| FY2023 1Q | Sales composition |
|-------------------|-------------------|
| Japan | 49.8% |
| Overseas | 50.2% |
| China | 23.6% |
| Other Asian areas | 22.3% |
| Other regions | 4.3% |

FY2024 1Q

Unit: millions of yen



| FY2024 1Q | Sales composition |
|-------------------|-------------------|
| Japan | 50.4% |
| Overseas | 49.6% |
| China | 22.3% |
| Other Asian areas | 20.5% |
| Other regions | 6.8% |

8. Balance Sheet

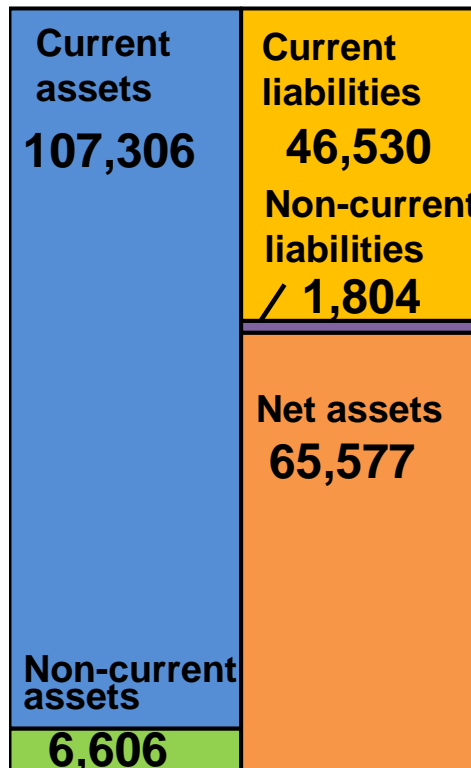
Point Shareholder's equity ratio remained at over 50%

Balance Sheet

Unit: millions of yen

Total assets **113,913**

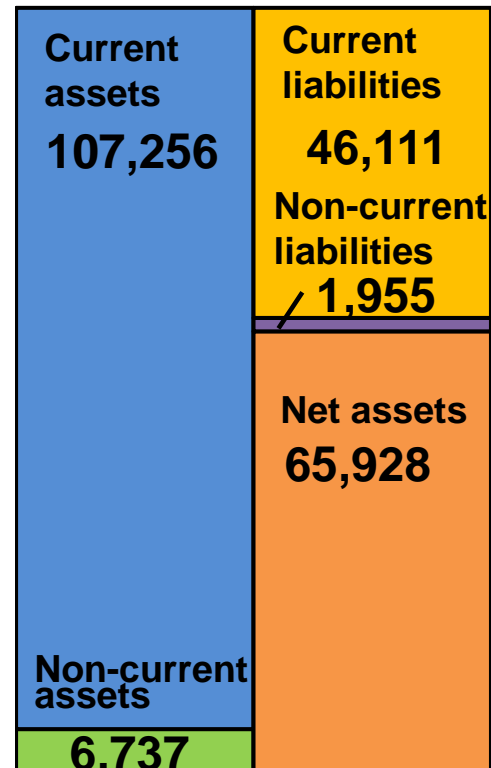
Equity ratio **57.6%**



FY2023

Total assets **113,994**

Equity ratio **57.8%**



FY2024 1Q

Main factors for change

Current assets ▲ 49

- Notes and accounts receivable-trade ▲2,478
- Inventories +1,722
- Cash and deposits +704

Non-current assets + 130

- Investment securities +74
- Deferred tax assets +73

Liabilities ▲ 269

- Notes and accounts payable-trade +26
- Short-term loans payable ▲ 659

Net assets + 351

- Retained earnings ▲746
- Foreign currency translation adjustment +1,055

9. Fiscal Year 2024: Forecasts for Business Results

Point The forecasts for the full-year business results for fiscal year 2024 are kept the same as those announced on April 25, 2023

Forecasts for full-year business results

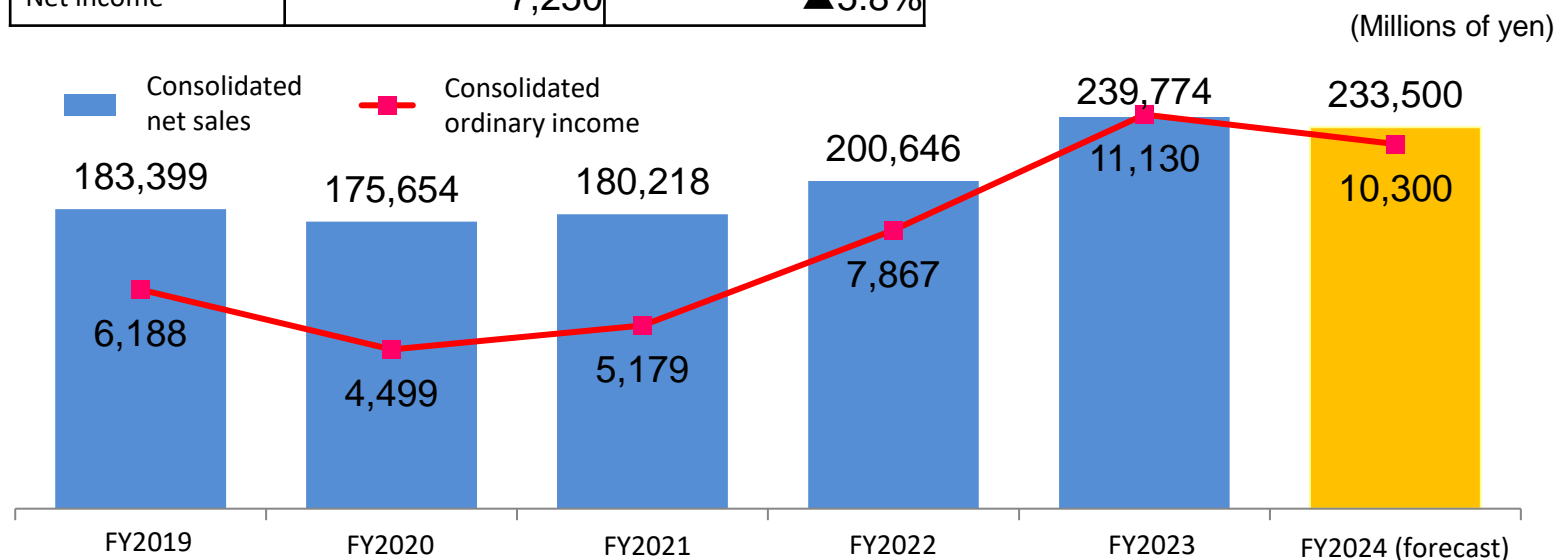
| (Millions of yen) | FY2024 full-year | Year on year |
|-------------------|------------------|--------------|
| Net sales | 233,500 | ▲2.6% |
| Operating income | 10,600 | ▲12.1% |
| Ordinary income | 10,300 | ▲7.5% |
| Net income | 7,250 | ▲5.8% |

Expected dividends per share

◇ Annual dividend: 89 yen

- End of 2Q : 40 yen
- End of year : 49 yen

◇ Payout ratio: 50.3%



Direct any inquiries about this material to: Corporate Planning & Human Resources Development Dept., Elematec Corporation Tel 03-3454-3526 E-mail: IR-info@elematec.com

This material is intended to provide information on the business results and summary for the first quarter of fiscal year ending March 2024 and is not intended to solicit investment in securities issued by the Company. Moreover, this material is prepared based on the data as of June 30, 2023, unless noted otherwise. The opinions, forecasts and other matters contained in this material are the judgement of the Company at the time of preparing the material; we do not guarantee the accuracy and completeness of the information, and they may be changed without notice in the future.